

**THOMPSON
HINE**

Telecommunications Services



ATLANTA

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WASHINGTON, D.C.



About The Group

Thompson Hine's Communications group, composed of highly experienced lawyers from our regulatory and corporate practice groups, provides clients with wide-ranging guidance on the regulations and laws affecting telecommunications, broadcasting and other electronic communications companies.

Our representation includes transactional matters, regulatory compliance, telecommunications services contracting, licensing and legislative/regulatory advocacy. We also have experience in issues involving communications land use and environmental matters, including human exposure to electromagnetic energy.

Our Communications lawyers practice before the Federal Communications Commission, state public utilities commissions, the Federal Aviation Administration, the Environmental Protection Agency, the National Telecommunications and Information Administration, and other federal and state regulatory agencies, as well as state and federal courts, in matters involving telecommunications and broadcasting. The group also guides communications clients in their contacts with members of regulatory commissions, state legislatures, the United States Congress, and the executive branches of federal and state governments.

We are active in the Federal Communications Bar Association and other communications professional organizations. Our lawyers frequently make presentations at industry meetings and conventions, write articles for industry trade publications, and are often the subject of interviews by general and industry trade press on matters involving communications law and policy.

L a w y e r s from our regulatory & corporate *p r a c t i c e* groups . . .

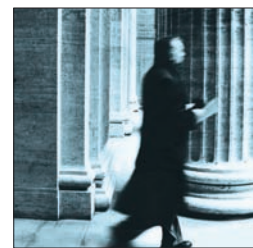


Representative Clients

- Commercial and non-commercial radio and television broadcasters
- Local and interexchange telephone companies
- Lenders and other financial institutions serving communications markets
- Corporations purchasing end-user telecommunications services
- Communications-related wireless, wireline and technology-based businesses
- Trade associations for telephone companies
- Call center operations

Representative Services

- Assist clients on transactional matters involving communications services and facilities.
- Provide regulatory, legal and strategic advice to clients.
- Develop business structure documents, such as corporate organization, general and limited partnerships, limited liability company agreements and stockholder agreements.
- Monitor and analyze agency, legislative, judicial and business developments in broadcasting and telecommunications.
- Counsel the firm's business clients concerning their related telecommunications needs, contracts and vendor relationships.
- Guide clients through the maze of local, state and federal agency review related to zoning, environmental and land use matters involving communications.
- Defend and challenge property rights through administrative appeal, alternative dispute resolution or litigation.





Representative Matters in Broadcasting

- Buy and sell broadcast properties, including contract drafting and negotiations, and assistance in securing financing.
- Draft and negotiate network affiliation, advertising representation and programming agreements.
- Negotiate talent and program syndication agreements.
- Draft and file new station applications and applications for improved facilities of existing stations, including FCC electronic filings.
- Obtain new and improved microwave auxiliary licenses for station clients.
- Ensure station compliance with FCC rules and regulations and with federal and state laws in matters involving tower siting and registration, political and general advertising, children's programming, station promotions and contests, ownership, equal employment opportunity and all forms of station recordkeeping.



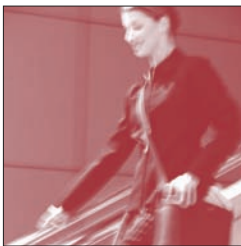
- Draft and file FCC license renewal applications.
- Ensure cable and satellite carriage for television station clients.
- Represent broadcasters in agency rulemaking and enforcement proceedings.
- Offer bidding and other strategies for stations participating in FCC license auctions.
- Guide clients on the digital conversion of television and radio broadcasting.

Providing our clients
with wide-ranging
guidance . . .



**Representative Matters
in Telecommunications**

- Assist corporate end-users on matters involving end-user domestic and international telephone services and rates.
- Draft and negotiate telecommunications interconnection, resale and service agreements.
- Advise telecommunications clients on strategic partnering, spectrum auctions and other state and federal regulatory matters.
- Represent telephone common carriers and wireless clients in applications for licenses and certificates of authority, tariff matters and the resolution of complaints.
- Counsel mobile radio clients, such as paging operations, conventional radio/telephone systems, business radio, point-to-point microwave and specialized mobile radio.
- Assist industrial radio users on FCC licensing and compliance.
- Represent clients in matters involving access to and rates charged for telephone/cable pole attachments.



OUR CLIENT SERVICE PLEDGE

What Our Clients Can Expect From Us . . .

1. We will know your business.

We make it our business to understand your business. We will invest our time and resources to develop and maintain knowledge of the dynamics that impact both your industry and your organization. Understanding your business will help us provide better counsel to you.

2. We will plan our engagements with you.

We know that clients differ in their goals, risk tolerance and a variety of other factors that must be taken into consideration before work can begin on any matter. At the beginning of every significant matter, we will work with you to develop a plan to meet your strategic goals. By agreeing on a plan at the beginning—and adjusting it as needed—we will stay focused on what is most important to you.

3. We will manage your work as if we were the client.

We will work with you to manage your costs. We will staff every matter with the right resources, and we will manage the work as if we were the client—delivering the highest quality of service on time and in the most cost-effective manner.

4. We will be available when you need us.

We recognize that you often need to make swift decisions and act quickly. We will be ready to act for you when you need us, and we will make ourselves available wherever and whenever necessary.

5. We will communicate often.

Our goal is that you will never be surprised about developments in anything we are handling. We will provide regular updates on the progress of your matters, including all significant developments and changes to scope, timeline or budget.

6. We will provide the highest-quality counsel.

Above all else, we stand for the highest quality. Our lawyers, paralegals and staff take pride in the work they do. From the boardroom to the courtroom, you can count on Thompson Hine for the highest-quality service.

What Our Clients Can Do To Help . . .

1. We ask you to share your goals.

The more we know about your goals, the better we can manage our services to help you attain them. If your goals change as a matter progresses, we ask that you tell us, so we can adjust our approach to meet your expectations.

2. We want to know your preferences for working with us.

We ask you to tell us your preferred methods of communication, invoice and billing procedures, and anything else that is important to you, so that we can deliver our service the way you want it.

3. We need your feedback.

We want your feedback on our performance so that we can continue to meet and exceed your expectations.

About Thompson Hine

Established in 1911, Thompson Hine is a business law firm dedicated to providing superior client service. The firm has been recognized as one of the Best Corporate Law Firms in America in an annual survey of corporate directors conducted by *Corporate Board Member* magazine. With approximately 400 lawyers in offices in **ATLANTA, CINCINNATI, COLUMBUS, CLEVELAND, DAYTON, NEW YORK** and **WASHINGTON, D.C.**, Thompson Hine serves premier businesses worldwide, including:

AKZO NOBEL INC.

AMERICAN CHEMISTRY COUNCIL, INC.

AMERICAN STEAMSHIP COMPANY

AVERY DENNISON CORPORATION

BUCKEYE POWER, INC.

CENTRAL GULF LINES, INC.

CENTRAL HUDSON GAS &

ELECTRIC CORPORATION

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CHIQUITA BRANDS INTERNATIONAL, INC.

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AQUARIUM/ZOOMBEZI BAY

CROWN EQUIPMENT CORPORATION

THE DAVEY TREE EXPERT COMPANY

DEVELOPERS DIVERSIFIED

REALTY CORPORATION

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ENERGIZER/EVEREADY

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RUBBER COMPANY

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MILACRON INC.

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PARKER HANNIFIN CORPORATION

POLYONE CORPORATION

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R+L CARRIERS, INC.

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SOLVAY S.A.

STERIS CORPORATION

THE TORO COMPANY

VERIZON

WELLPOINT, INC.

WHIRLPOOL CORPORATION



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2008 • RECIPIENT



Ranked as a Leading Firm
by Chambers USA • 2003 - 2010



Ranked as a Top 25 Firm for
Client Service • 2008 • 2009 • 2010

For More Information

For more information, send an email to AskUs@ThompsonHine.com or visit our website at www.ThompsonHine.com



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